

2018 Actual Billings

Plunckett Cooney	\$ 118,000.00	\$225/hour		
McGinty	\$ 425,032.00	\$70- \$138/hour	\$ 520,530	(current contract max)
Total	\$ 543,032.00			

COMPS	Population	Base/GC	Litigation/Courts	Annual	Notes
Eastpointe	32k	\$97K/year	\$100/hour		Robert Ihrle, Ihrle O'Brien lawfirm
Saginaw	51K	\$85/hour	\$115/hour	\$211k	Amy Lusk, Gilbert, Smith and Borello. Rates are clerks to partner
Meridian	42k	\$60k/year	\$200/hour		Fahey Schulz. Flat fee for general counsel and day to day with hourly for over and above for all other matters (including litigation/defense, drafting contracts, etc.)
			\$80k/year	\$300k	Harkness Law Firm. For all prosecution matters on twshp ordinances/violations
Mt Pleasant	26K	\$195/hour	\$225/hour	\$190k	Foster Swift - General Counsel
			\$86k/year		Martineau, Hackett, O'Neil and Klaus for prosecutions
Novi	55K	\$135/hour	\$140/hour	\$757k	JOHNSON ROSATI SCHULTZ JOPPICH. Rates are associate and partner. Annual cost is all legal, including settlement/losses
Muskegon	38k	Flat rate		\$318k/year	Parmenter O'Toole
Rochester Hills	74k	?	?	\$280k	Hafeli Staran and Christ
Madison Heights	30k	?	?	\$343k	Sherman and Sherman PC

BIDS FROM 2016

	Assoc	Partner	Annual	Notes
Seacrest Wardle	\$130/hour	\$140-\$150/hour		Law clerk rate of \$90/hour
Clark Hill			\$458k/year	
Throne	\$152/hour	\$176/hour		Law clerk rate of \$120/hour
Dickenson Wright	\$195/hour	\$210/hour	\$458k/year	

Current Contract				Proposed new rates and costs				Tom's Counter Offer			
2011/2012	2016-2018	% change since 2011	Annual Cost (rate x hours)		Rate	% change v. current contract	Annual Cost (rate x hours)		Rate	% change v. current contract	Annual Cost (rate x hours)
\$ 118	\$ 122	3%	\$ 139,080	General Retainer	\$ 130	7%	\$ 148,200	General Retainer (partner/assoc)	\$ 140	15%	\$ 159,600
\$ 68	\$ 70	4%	\$ 248,675	District Court Retainer and Trials	\$ 95	36%	\$ 237,500	District Court Retainer (assoc)	\$ 95	36%	\$ 237,500
\$ 107	\$ 111	4%	\$ 27,625	District Court Trials Housing	\$ 118	7%	\$ 35,400	" " (partner)	\$ 140	27%	\$ 19,600
\$ 106	\$ 111	4%	\$ 93,150	General Litigation	\$ 147	7%	\$ 29,500	District Court Trials (assoc)	\$ 125	79%	\$ 18,750
\$ 132	\$ 138	5%	\$ 508,530	Total Costs			\$ 549,825	" " (partner)	\$ 140	27%	\$ 7,000
			\$ 12,000	Expenses			\$ 12,000	District Court Trials Housing (assoc)	\$ 125	79%	\$ 25,000
			\$ 520,530	Total			\$ 561,825	General Litigation (assoc)	\$ 140	15%	\$ 24,500
\$ 106	\$ 110	4%		Average Rate/ Increase*	\$ 122	12%	32.2%	" " (partner)	\$ 150	9%	\$ 75,000
								Total Costs			\$ 568,350
								Expenses			\$ 12,000
								Total			\$ 580,350
								Average Rate/Increase*	\$ 133	35%	36.5%

* Percent increase in contract is vs. 2018 BILLED amount. Hours proposed for 2019-2021 contract match what was billed (reduction of 550 hours from contracted amount). % increase over contract = 7.9% for our offer and 11.5% for Tom's counter

Rates above but with same number of hours in previous contract

Rate	% change v. curr	Annual Cost (rate x hours)	Rate	% change v. curr	Cost (rate x hours)
\$ 130	7%	\$ 148,200	\$ 140	15%	\$ 159,600
\$ 95	36%	\$ 285,000	\$ 95	36%	\$ 285,000
\$ 118	7%	\$ 41,300	\$ 140	27%	\$ 19,600
\$ 118	7%	\$ 29,500	\$ 125	79%	\$ 25,000
\$ 147	7%	\$ 99,225	\$ 140	27%	\$ 1,400
		\$ 603,225	\$ 125	79%	\$ 25,000
		\$ 12,000	\$ 140	27%	\$ 7,000
		\$ 615,225	\$ 140	15%	\$ 24,500
\$ 122	12%	44.7%	\$ 150	9%	\$ 75,000
		18%			\$ 622,100
					\$ 12,000
					\$ 634,100
			\$ 133	35%	49.2%
					22%